

# Enhancing Pension Fund Viability with Longevity & Data Assets

August 4th, 2026

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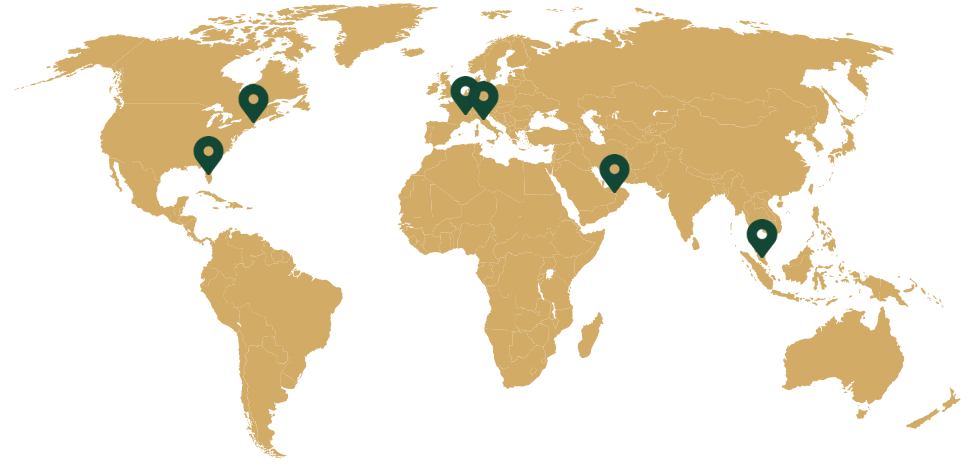
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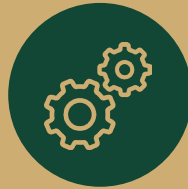
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# Abacus Global Management Overview



Established in 2004, Abacus is a global alternative asset manager, revolutionizing financial services through expert asset management and data-driven lifespan insights



**~\$3.6 Billion in AUM<sup>1</sup>**  
across longevity-based assets and a suite of ETF solutions



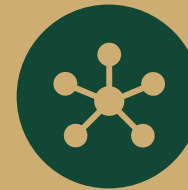
**~325 Employees**  
between origination, asset management, wealth management, and technology



**20+ Years**  
of track record



**Technology-First Approach**  
leveraging proprietary, data-driven insights for innovative solutions



**Multi-Strategy Platform**  
15+ funds administered across 6+ investment strategies

# Abacus Leadership Team



**Jay Jackson**  
Chairman &  
CEO

**25+ years of experience in longevity assets** – The son of a firefighter, Jay has built his career on protecting families of those who serve, founding multiple origination & platform providers in longevity asset management and technology



**Elena Plesco**  
Chief Investment  
Officer

**~15 years of experience in finance and investing** – Previous experience at KKR as Co-Head of Specialty Finance

**KKR** J.P.Morgan



**Bill McCauley**  
Chief Financial  
Officer / Chief  
Operating Officer

**20+ years of experience in the life insurance industry** – Previous experience at Transamerica, MassMutual, Hancock Life, and McKinsey

**MassMutual**

*John Hancock*

McKinsey  
& Company

 **TRANSAMERICA**

 **FRANKLIN  
TEMPLETON**

**NEW  
YORK  
LIFE**

**FDO**  
Partners

# Built on a First Responder's Code

## *Why Abacus Understands First Responders*

Our CEO, Jay Jackson, grew up the son of a firefighter. Four decades of his father's service shaped how Abacus shows up for the people who protect our communities.

40

Years his father served  
as a firefighter

30

Of those years spent  
as a Captain

0

Sick or PTO days across  
the full 40 years

### The Abacus Commitment

First responders dedicate their lives to sacrifice and to others. Abacus takes the stress out by managing assets that carry less volatility and uncertainty, so they can focus on what matters most.

80%

of Abacus employees  
are owners of the  
company



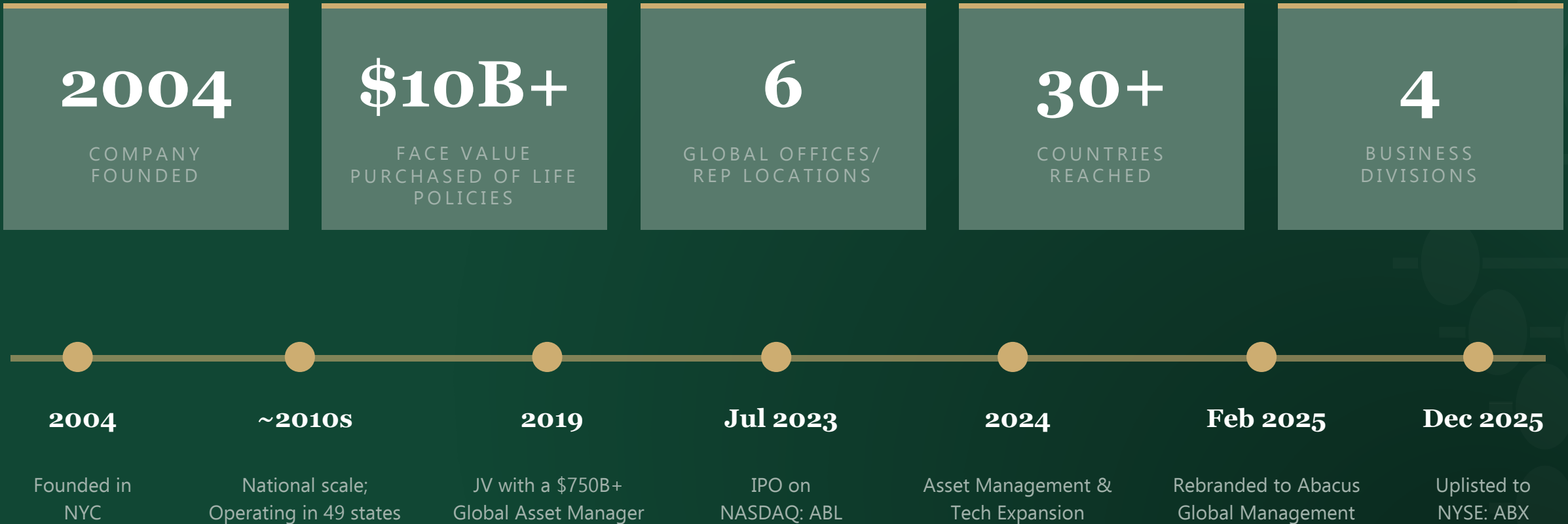
*In Loving Memory of Richard "Dick" Jackson*

*"Showing up 15  
minutes early was  
simply being on time."*

**The code, integrity, and ethics of a first responder** live in the fabric of Abacus and every employee. We are all part of one team.

# 20+ Years of Growth

## *Key Milestones at a Glance*



# The Abacus Advantage: *Four Verticals, One Vision*

## Abacus Life Solutions

### *The Foundation*

- Originates longevity assets, connecting policyholders with institutional capital
- Feeds high-quality longevity assets into the other three verticals

## Abacus Intel

### *The Competitive Moat*

- Uses AI-driven mortality verification to bring greater accuracy and transparency to longevity data
- Applied across insurance, pension, and mortgage sectors to improve claims and liability management



## Abacus Asset Group

### *The Growth Engine*

- Manages longevity-focused funds and ETFs built around mortality and life expectancy data
- Offers liquid and illiquid strategies designed to be largely uncorrelated to traditional markets

## Abacus Wealth Advisors

### *The Distribution Channel*

- Brings longevity data into personal financial planning
- Combines technology and human advisory to tailor retirement strategies to individual needs

# Longevity Market Assets 101

## *Insurance Policies as Investable Assets*

### What is a Longevity Market Asset?

- A **Longevity Market Asset** (f.k.a. Life Settlements) is the sale of a life insurance policy for more than its cash value, but less than its death benefit
- The buyer takes over the policy, paying future premiums and collecting the full death benefit later
- All sales must go through a licensed provider, such as Abacus

### Legal Foundation

The United States is the only country where **Life Insurance is considered personal property**, as established by the U.S. Supreme Court:

*"...the policy is a property interest."*

— Justice Oliver Wendell Holmes,  
*Grigsby v. Russell* (1911)

Owners can freely sell their policies, **creating a secondary market with market makers like Abacus**



# Sample Secondary Policy Sale

*A better option for policyholders who no longer need or want their policy*

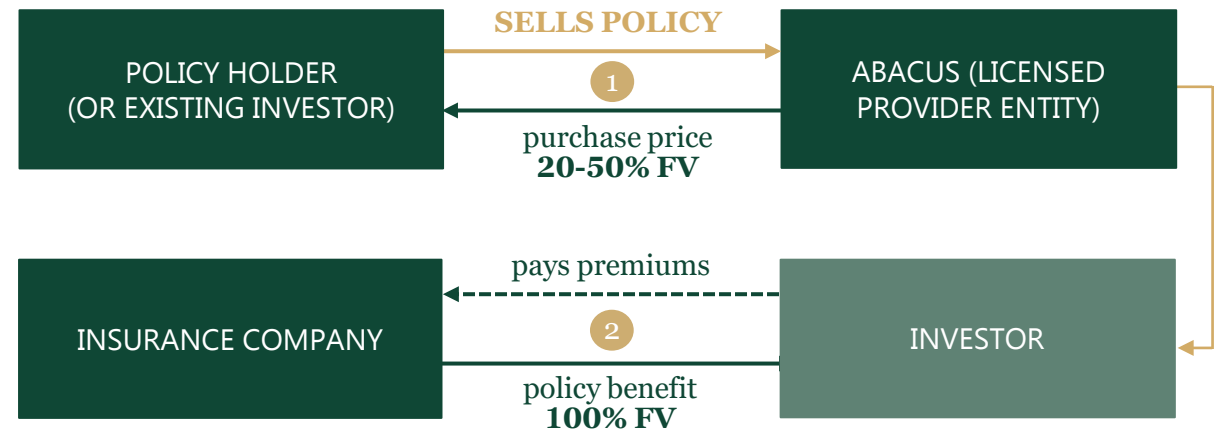


## Sample Life Insurance Policy Details:

- 80-year-old Individual 7-Year Life Expectancy
- \$1M Policy Face Value
- ~\$21k Annual Premiums

*Options available to an insured who no longer needs or desires to maintain his or her life insurance policy:*

- 1) Stop making payments (policy lapses)
- 2) Sell policy back to insurance company for cash surrender value (contractual amount)
- 3) Sell policy to a licensed originator, such as Abacus, for more than cash value but less than face value**



- 1 Policy owner sells the policy and receives a cash payment
- 2 The investor assumes future premiums and receives the face value upon the maturity of the contract

# Why Longevity Market Assets?

## *Characteristics that Matter for Pension Portfolios*



### **Principal Protection**

Return of invested capital prioritized through diversified, collateral-backed structures



### **A-Rated Credit Risk**

High-quality, investment-grade credit profile underpinning the portfolio



### **Diversification & Low Correlation**

Returns driven by mortality outcomes, largely uncorrelated to equity and credit markets



### **Long-Duration Alternative Exposure**

Durable, long-dated cash flows that complement traditional fixed income

# Ways to Invest in Longevity Market Assets

*Multiple Paths to the Same Less-Correlated Asset Class*



# The Value of Verification & Reporting

*Protecting a pension fund's fiduciary duty to pay accurately*

## Mortality Verification

*Fast, accurate confirmation*

Confirms promptly when an insured has passed, protecting fund assets from continued payments on obligations that should have already ended.

## Real-Time Reporting

*Live data, ongoing accuracy*

Timely, accurate data supports the funding ratio calculations and disclosures pension boards must report to their own stakeholders.

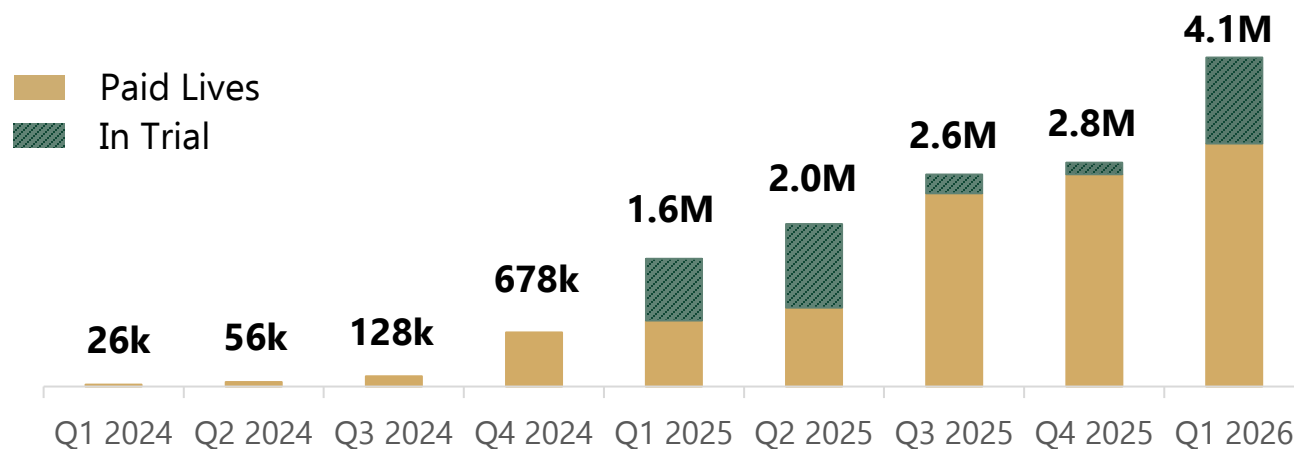
***Pension funds depend on accurate mortality risk management, built from experience at this scale.***

# What is MVerify?

*Proprietary Abacus Intel product transforming the pension landscape*

- Mverify is a **single validation engine** aggregating SSA, state vital records, obituary feeds, and other proprietary data sources
- **Foundational for pension funds**, secondary life insurance, and longevity-based investors
- Designed to enable **faster claim resolutions, fraud prevention, and pension liability optimization**

## Lives Tracked by MVerify

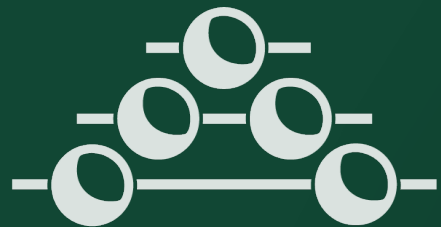


97%

National Coverage

<1%

False Positive Rates



# ABACUS

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**NYSE | ABX**

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